

# Electronics ACE

## Electronics ACE

Today's most successful distributors and manufacturers of consumer electronics are agile, rapidly responsive, collaborative, and compliant. Electronics ACE can get you there and keep you there.

The system's forecasting capabilities identify trends, being able to quickly apply historical sales to new products, and simply, avoid excess inventory. Collaborating with key customers and vendors, and being able to quickly move stock to replenish multiple warehouses as needed, are core to ACE. Ensuring Trading Partner compliance can make the difference in winning new customers. Electronics Ace delivers serial number visibility or at any point in your supply chain. The solution also provides you with support for optimized vendor RTV's, customer RMA's, 3PL EDI, as-sold configuration, post-sale service and more.

## Built Inside Microsoft® Dynamics™ NAV

Electronics ACE, built inside Dynamics NAV, takes a unique approach of incorporating all key compliance and other functions inside a single system. Because Electronics ACE is embedded in your ERP system, you:

- can access data from anywhere in your system
- have unprecedented visibility to the details behind your data
- reduce your costs by minimizing training needs with a consistent user interface
- have access to "best in class" supply chain solutions built inside your ERP system
- eliminate expensive product interfaces that require costly ongoing maintenance

ACE encompasses functionality that otherwise comes from multiple disparate software solutions:

- EDI
- Labeling
- Packing, Shipping, and Receiving
- Forecasting and Replenishment
- ERP Financials and Trade
- Warehouse Management

One demonstration shows you the difference. See all of your needs met without the pain of having to "bolt on" adjunct software.

ACE  Advanced Commerce ERP



# ACE

*EDI and More for Your  
Compliance Needs*

## Lanham Associates

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**LANHAM ASSOCIATES**  
*Supply Chain Excellence*

**Microsoft**  
GOLD CERTIFIED  
Partner



### Key Compliance Electronics ACE Benefits:

- All granules and functions are embedded in a single ERP system providing unprecedented visibility and “Total Access to Data.”
- EDI built inside the ERP system means EDI documents are housed in the correct places within the business system; i.e. invoices with invoices, sales orders with sales orders.
- Packaged EDI maps available for major retailers.
- Extensive EDI Cross Reference Engine for customer, distribution center, store, item and unit of measure definition.
- Pack Line Scanning and Standard Pack capture package level detail for automatic generation of the Advanced Shipment Notice.
- Shipping Manifest System for LTL carriers.
- Label Formatter for UCC 128 compliance labels and custom formatting including RFID slap-and-ship.
- Cross-functional Customer and Vendor returns ensure accurate financial results are processed.
- Warehouse Management is available to drive efficiencies in Inventory Control.

### Respond Quickly to Changing Requirements

Whether setting up a new Trading Partner or responding to changes with an existing one, Electronics ACE provides you the tools to quickly and efficiently comply with your customers’ changing requirements. How much time and money are you spending on setting up and maintaining your trading partners now? ACE empowers you to make trading partner changes via a mapping tool rather than with costly reprogramming or by rekeying while incurring ongoing transaction fees. Wouldn’t you like to apply that money to your profits rather than your expenses?

### Robust Solution

Electronics ACE automates and streamlines your business processes. It provides you with specialized solutions from your financials and ERP, through forecasting, EDI and shipping compliance, and inventory and warehouse management. ACE delivers unprecedented visibility to real-time information, enabling suppliers to accurately fulfill the trading partners’ requirements.

For more information on the Lanham products that enable Electronics ACE, please see:

### Related Fact Sheets

- EDI
- E-Ship
- AFP - Advanced Forecasting and Procurement for Distribution or Manufacturing
- ADCS Warehousing

### About the Developer

Lanham Associates began its relationship with Navision Software in 1997 by creating the product’s first distribution functionality, Advanced Distribution. A Gold-Certified Microsoft Dynamics ISV (Independent Software Vendor), Lanham Associates has been creating complementary supply chain planning and execution products inside Dynamics NAV ever since.

Current products include ACE – Advanced Commerce ERP for Automotive, CPG, Electronics, & Sporting Goods; EDI; E-Ship; E-Receive; AFP - Advanced Forecasting and Procurement; ADCS Warehousing; Outbound Warehouse Request; and History & Security Management.

Lanham also provides Absolute Value, a world class, formula-based forecasting and multi-site replenishment solution for distributors, allowing them to increase profits while concurrently improving customer satisfaction with unprecedented visibility. The product is available in a SaaS or on-premise format, and can be used with any Microsoft® Dynamics™ or independent ERP system.

Lanham Associates maintains high standards for product excellence, and has been the recipient of both the President’s Club and Inner Circle Awards many times since being affiliated with Microsoft.

### Contact Information

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