



LANHAM ASSOCIATES

Supply Chain Excellence

Lanham Associates

Lanham Associates began its relationship with Navision in 1997 by creating the product's first distribution functionality, Advanced Distribution. A gold-certified MBS ISV, Lanham Associates, has been creating complementary supply chain planning and execution products inside Microsoft® Dynamics™ NAV ever since.

At Lanham Associates we take the quality of our products very seriously. This means developing to a strict set of standards, as well as making sure that our products are available in the latest version of Dynamics NAV. All Lanham products are built inside NAV, so there are no integration issues to worry about.

Our approach also means that we provide a complete slate of services and education through key Microsoft resellers to support the successful implementation of our products.

Our Products

All Lanham Associates products are developed to extend the supply chain functionality of Dynamics NAV. These products are developed completely within the Dynamics NAV development environment based on the same standards used to develop NAV.

Many of our products are fully compatible with Microsoft Navision 2.01 through the current version. Newer Lanham products run on NAV 3.7 and newer. If you have a question, please check with your Lanham reseller.

A brief overview of each product follows. Please see our specific product data sheets for detailed explanations of functionality on each product.

Industry Specific Solutions

Retail Supplier Link (RSL) - The RSL solution utilizes a suite of granules from Lanham Associates to deliver a complete solution specifically targeted to meet the needs of distributors, importers and manufacturers selling to retailers:

- EDI mapping and translation tool maps EDI elements directly to database fields.
- Shipping Manifest System for Packaged (US originated shipments) and LTL carriers.
- Bill of Lading for planning and executing shipments, and automatically generating resulting ASNs (Advanced Ship Notices).
- Generating UCC 128 compliant labels as needed in the shipping process.
- Forecasting to work with six week and greater product lead times when ordering from China.
- All corporate information is housed within one database, so management reports are quick and easy.
- Why pay for five or more systems and the upkeep on interfaces to make them continue to work together when all this functionality is available in one system?

Automotive Supplier Link (ASL) – The ASL solution utilizes a suite of granules from Lanham Associates to deliver a complete solution specifically targeted to meet the needs of automotive suppliers:

- All modules and functions integrated into a single system, with drill-down capability, providing "Total Access to Data."
- Allows the supplier to meet manufacturers' stringent scheduling and E-Commerce requirements.
- Forecasting functionality streamlines business processes and delivers superior visibility to real time information.
- Special 2D Barcode labels can be prepared within the system.
- Shipping information automatically feeds the Advanced Ship Notice functionality.
- Why pay for five or more systems and the upkeep on interfaces to make them continue to work together when all this functionality is available in one system?

E-Ship – Shipping Manifest System

The E-ship product is available to plan and execute shipping from the time of sales order through shipping manifest. E-Ship has the ability to interface with popular package carriers such as FedEx and UPS for US initiated shipments, and supports both multi-point and international shipping requirements.

E-Receive

Utilizes barcoding to enable the receiving process and automate the warehouse. The user scans incoming items to record receipt. The process also provides for assigning and printing new barcodes as well as capturing Lot and Serial Number information.

Automated Data Capture System (ADCS) Warehousing

Is built on NAV's ADCS (Automated Data Capture System) utility. ADCS Warehousing provides a rich application to access all NAV WMS (Warehouse Management System) documents and transactions from radio frequency handheld devices. This solution increases accuracy and efficiency, as well as saves time, by enabling real-time access to inventory.

Electronic Data Interchange (EDI)

Includes a logical mapping tool, built inside Dynamics NAV, to allow the seamless mapping of EDI transactions and cross referencing to occur within the business system. The EDI granules fully support both the X12 and EDIFACT standards.

History Management

Will record any changes made by users, recording the username and time that the change was made. Viewing this history is as simple as clicking the History icon and viewing the record versions.

Security Management

Allows for the configuration of field level security by specifying any field in the table as Visible, Hidden, or Visible but not Editable.

Related Fact Sheets

To learn more details about the suite of products available from Lanham Associates; you may reference the following fact sheets:

- Automotive Supplier Link (ASL)
- Retail Supplier Link (RSL)
- E-Ship for Dynamics NAV
- E-Receive for Dynamics NAV
- EDI for Dynamics NAV
- Advanced Forecasting & Procurement (AFP) for Dynamics NAV
- ADCS Warehousing for Dynamics NAV
- History & Security Management for Dynamics NAV

Recognition

Lanham Associates maintains high standards for product excellence, and has been the recipient of both the President's Club and Inner Circle Awards many times since being affiliated with Microsoft. Lanham was named NAV Partner of the Year in 2006.

Lanham is a gold-certified Microsoft Business Solutions partner, attaining certification both in the ISV competency and in the MBS NAV competency.

Lanham also holds the distinguished Certified for Microsoft Dynamics product certification for its ADCS Warehousing product.

Product Availability

Our products are available exclusively through key Lanham partners in the Dynamics NAV reseller channel.

If you are a NAV customer, or are considering purchasing Dynamics NAV, we will be happy to work with you and a Lanham reseller to demonstrate and propose our products. Your reseller will be the first line of support backed up by support from our company.

Contact Information

For more information contact your local Microsoft Business Solutions reseller or contact:

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